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U. S. Department of Agriculture.

# HILL'S THRIFT BOOK

*A New*  
THRIFT  
PLAN  
*for Buyers*

Read the Essential Facts About  
Evergreens Before You Buy

*Spring* 1937

D. HILL NURSERY CO.

*Evergreen Specialists—Largest Growers in America*

DUNDEE, ILLINOIS

## The Thrifty Way

By using small trees and growing them yourself, you save 90% of the cost of large matured specimens.

## A Pleasure to Grow

If you enjoy growing things, you will take great pleasure in watching these thrifty little trees develop.

## The Modern Style

Evergreens are the modern style in landscaping your grounds. You can use them in many ways.

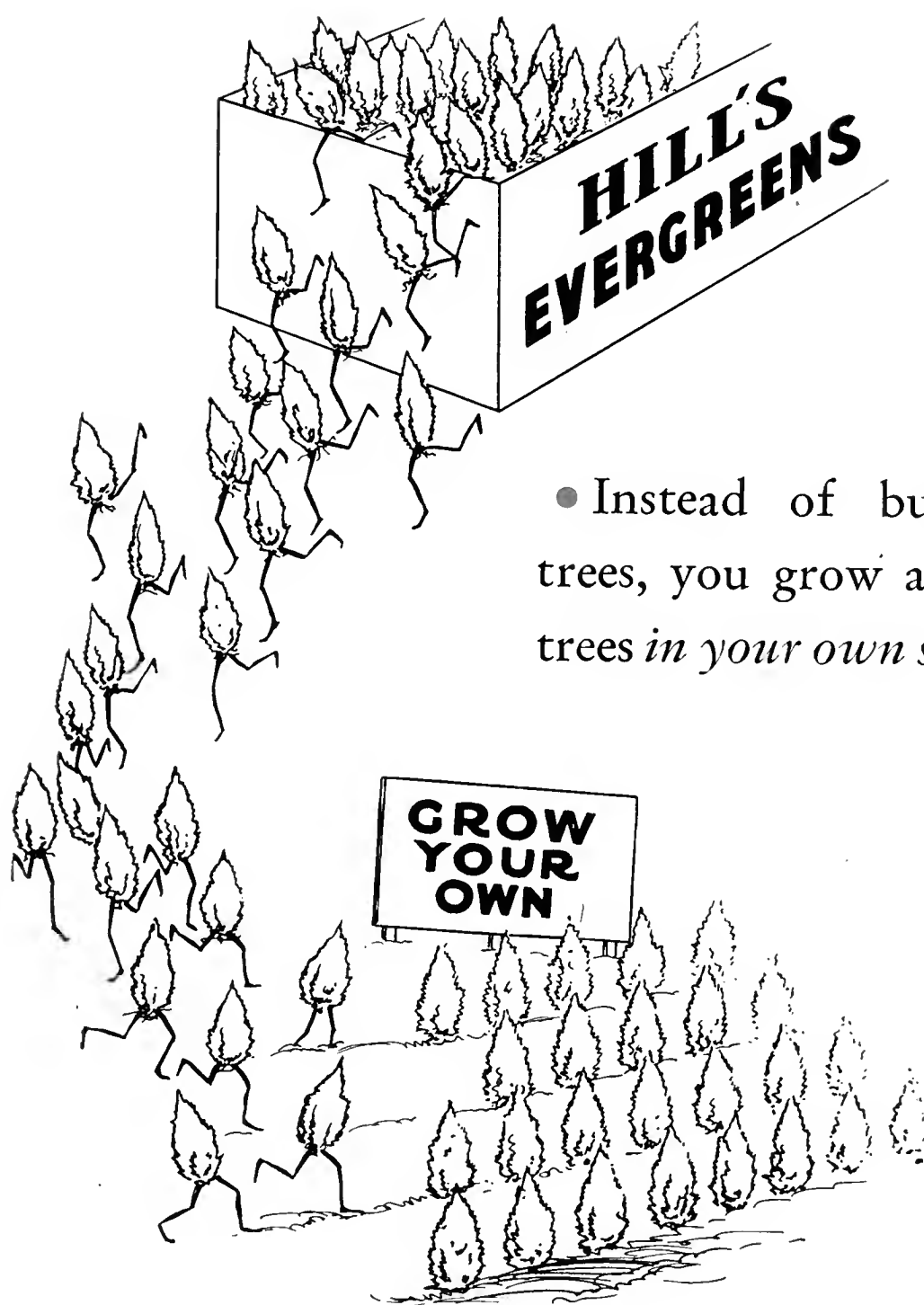
## Plenty of Varieties

The assortment HILL offers you covers all colors and shapes—the cream of tried and tested varieties.

## HILL'S - The Standard of Quality

HILL EVERGREENS have a national reputation for highest quality obtainable. 80 years of evergreen growing have perfected HILL'S methods of growing and handling evergreens.

# HOW The Hill Plan SAVES YOU MANY DOLLARS



- Instead of buying matured trees, you grow and develop the trees *in your own small nursery*.

- For the price of one nursery-grown, matured tree you can grow 10 of the world's choicest varieties! You will find it a fascinating hobby and a thrifty one.

# WHY PLANT EVERGREEN GRAFTS?

Many choice kinds of evergreens which you have admired are horticultural varieties—improved forms with some outstanding attraction of color, foliage or shape. These improved forms cannot be grown from seed (the usual cheaper way) but are reproduced by the expensive and delicate process of grafting, as shown in this sketch.



Grafts are grown under glass in greenhouses. (22 greenhouses are used for growing evergreens at the Hill Nursery.)

- *Unless you know these facts you fail to appreciate the difference between GRAFTED EVERGREENS and the ordinary kind.*

# Planting and Shipping Information

## WHEN TO PLANT

Evergreen grafts are made in the wintertime and are available for planting only in the spring, from the middle of April to the middle of May.

## HOW TO PLANT

HILL EVERGREEN GRAFTS reach you with each individual tree packed with the same dirt around the roots in which the tree grew in the greenhouse. You merely set the tree out in well-prepared soil in rows or beds, where they can be cultivated and watered.

## HOW TO ORDER

For your convenience, we have in this booklet a number of special offers as well as an order sheet. Order any time. Shipment will go forward at the proper season.

## HOW WE SHIP

On small quantities, that is, up to 8 or 10 grafts, shipments can be made by parcel post. However, on larger quantities and especially shipments going more than 500 miles, it is usually more economical to ship by express. Shipments travel at customer's expense. Parcel post or express shipments can be sent C.O.D. for postage or express charges.

The average weight of grafts per tree, when packed, is one-half pound. For example: 10 trees would cost for postage, by parcel post, between 15c and 75c, depending upon the distance.

## OUR GUARANTEE

We guarantee that all trees will be as represented as to size, name and quality. We do not, however, guarantee the plants to grow, as results depend upon the care that you give them and weather conditions, over which we have no control.

# JUNIPER GRAFTS



**J**UNIPERS are the most important ornamental evergreens in almost all sections of the country. They grow in many shapes and colors. Because they are comparatively small in size, and slow in growth, they are well-suited to landscape work in suburban grounds.

Picture at the left shows a graft ready for shipment. Average height is 8 to 10 inches. Each tree is removed from the pot with the earth intact and individually wrapped in paper.

Junipers may be divided into four main groups according to growing habit, as listed on the following pages.

## P R I C E S

55c each

\$2.50 per 5

(5 of a kind, or assorted)

Minimum order: \$1.00

Prices F.O.B. Dundee, packed for shipment by parcel post or express, collect. Terms: Cash with order. Delivery: April 15th to May 15th.



# GROUP 1

**I**N THIS GROUP are included the upright, bushy growers. Average height when matured, 8 to 15 feet. They may, however, be trimmed and maintained at any height desired.

Following is a list of various offerings in this group:

**HILL SILVER JUNIPER** A new and choice HILL introduction. Fine lacy foliage with a bright blue color.

**MOONLIGHT JUNIPER** A distinctly different Juniper of extremely blue foliage. A new HILL variety. Very choice.

**CANNART REDCEDAR** Deep, rich green. Heavily tufted foliage, keeping a fine green winter color.

**GOLDTIP REDCEDAR** Rather broad and bushy with slightly drooping foliage. Rich creamy golden tips.

**SILVER REDCEDAR** An old favorite variety. Silvery blue at all times, brightest in spring.

**HILL DUNDEE JUNIPER** An outstanding new variety. Grayish blue in spring and summer. Beautiful purple, plum-like color in fall and winter.

**SCHOTT REDCEDAR** Light yellowish green. Fine compact, pyramidal grower.



## GROUP 2



**I**N THIS GROUP are included the narrow, columnar forms. Some varieties will not spread more than 2 feet at the base when fully matured. Heights ranging from 6 to 12 feet. Can easily be trimmed and maintained at a small size.

These trees are essential for entrances, foundation plantings, formal gardens, and, in fact, for many uses around your grounds.

**BLUE COLUMN CHINESE JUNIPER** Extremely narrow pyramid with sharp pointed needles. A Chinese variety with bluish green foliage.

**GREEN COLUMN CHINESE JUNIPER** This interesting Chinese evergreen resembles the blue form mentioned above, except that it has bright green foliage.

**SWEDISH JUNIPER** This is an old, well-known, and well-liked evergreen with grayish-blue needles. Of extreme columnar habit and compact growth.

**HILL PYRAMIDAL JUNIPER** A slender grower with attractive rich green foliage. Developed in the HILL NURSERY.

### P R I C E S

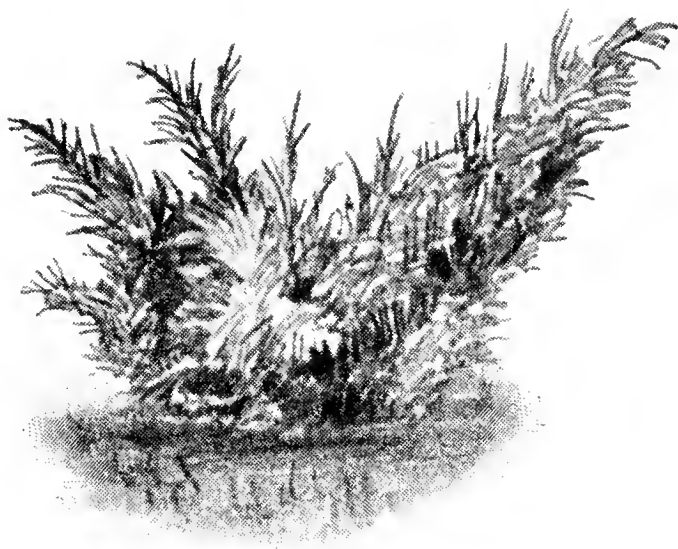
55c each

\$2.50 per 5  
(5 of a kind, or assorted)

Minimum order: \$1.00

## GROUP 3

SOME of the most important and best varieties are included in this group. These trees are low, spreading, bushy, and generally irregular growers. They make up the greater part of foundation plantings, are used in groups, rock gardens and in many other ways. While naturally smaller and of dwarfish nature they can, like all Junipers, be easily trimmed and shaped to suit your tastes.



**VASE-SHAPED PROSTRATE JUNIPER** A new HILL introduction. Grayish green foliage, graceful arching or vase-shaped branches. Usually does not grow more than 18 to 24 inches high.

**GOLDEN PROSTRATE JUNIPER** The new growth comes out each spring with bright yellow foliage, gradually darkening into a deep gold color.

**VON EHRON JUNIPER** A rapid growing tree with long, graceful branchlets. Color is deep, rich green throughout the year. This variety was developed in Holland.

**MEYER JUNIPER** This is the most spectacular of all the trees of this shape. Found a few years ago in a remote part of China. Foliage appears of different color when viewed from various angles. Has distinct tones of green, white, and pinkish-red.

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### SPECTACULAR EVERGREEN NOVELTY

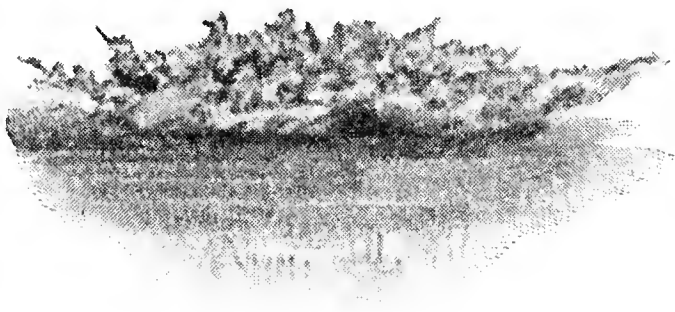
#### Three Trees in One

These are truly the "Rainbow Trees" of the Evergreen family, a unique bouquet of various colored foliage. We have grafted three different trees together, giving a combination of colors which make the most extraordinary and unusual specimens ever offered. You can surprise your friends and also take great pleasure in watching the development of these novel trees.

#### Rainbow Tree No. 1, \$1.00 Each

A combination of Silver Redcedar, Cannart Redcedar and Goldtip Redcedar. These are all upright growing forms. Some branches will be blue, some green and some gold. About 12 inches tall.

## GROUP 4



**T**REES in this group are all of spreading or creeping habit.

Most of them do not grow more than 12 inches in height, some much less. However, they spread along the ground for a considerable distance. May easily be kept in bounds by trimming off the shoots. These trees are particularly suitable for rock gardens, terraces, climbing over banks, borders to groups of taller trees, for planting bare spots, and many other uses.

**GREEN SARGENT JUNIPER** Forms a low, dense mat, covered with dark green needles. Imported from Japan.

**BLUE SARGENT JUNIPER** This is also a Japanese introduction. Low, dense grower and bluish foliage.

**WAUKEGAN JUNIPER** Another variety introduced by the HILL NURSERY. A native of the shores of Lake Michigan. This is a selected extremely blue form.

**JAPANESE JUNIPER** Sharply pointed, heavy, padded leaves. Beautiful bluish-green color. Native of Japan.

**BAR HARBOR JUNIPER** A true creeper, resting close to the ground. From the coast of Maine. Beautiful marine blue foliage.

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## P R I C E S

ON ALL GRAFTED JUNIPERS ON PAGES 6 TO 10

55c each

\$2.50 per 5

(5 of a kind, or assorted)

Minimum order: \$1.00

# OTHER EVERGREEN GRAFTS



**KOSTER BLUE SPRUCE** This tree has long been considered the most beautiful and spectacular evergreen. The color is a glistening silvery blue, brightest during the spring and summer months, but of a very decided blue color at all seasons. In order to insure trees of uniform blue color and fine future growth, it is necessary to insist on the grafted Koster Blue Spruce. This

is the same tree which sells at very high prices in larger, matured specimens. Nearly 5,000 customers took advantage of this special offer last year. We urge planters to purchase the larger sizes, if possible, as they are of course bigger and older trees. Any of the following grades, however, will develop into fine specimens of exquisite blue coloring.

## PRICES

- 1 year grafts.....80c each, \$2.25 for 3
  - 3 year size, 10-12 inch.....\$1.60 each, \$4.50 for 3
  - 4 year size, 12-15 inch.....\$1.90 each, \$5.00 for 3
- The two larger sizes have been twice transplanted.

**MOERHEIM BLUE SPRUCE** This tree resembles the Koster Blue Spruce, but is a newer variety. Considered by many persons as the bluest of all Blue Spruce.

- 1 year grafts ..... 80c each, \$2.25 for 3

**WATERER BLUE PINE** A newer, choice and rare Pine having bluish needles. Unlike any other Pine makes a narrow, pyramidal tree.

- 1 year grafts.....60c each

**JAPANESE TABLE PINE** This is an unusual and interesting variety of unique growing habit. It makes a short, stocky stem from which numerous short branches shoot out evenly, forming a flat-top tree. Foliage is of a soft, light green color.

- 1 year grafts.....60c each

# HILL EVERGREEN SEEDLINGS



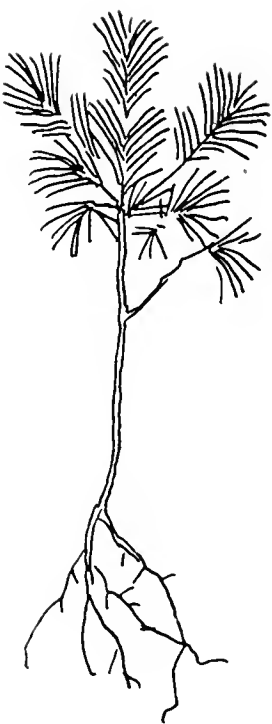
1 YEAR OLD

SOME evergreens can be grown from seed. These are all native or trees found wild in some part of the world, and are not horticultural varieties. The average age of the trees offered on this page is two years.

Seedlings must be planted in beds, as recommended in complete planting instructions accompanying each shipment.

Sold only in bundles of 50 of the same variety and size. Orders should call for multiples of 50.

Small lots of seedlings can be sent by parcel post or express, not prepaid.



2 YEARS OLD

## P R I C E S

VARIETY	SIZE (INCHES)	PER 100	PER 1,000
Concolor or White Fir .....	4-6	\$7.00	\$50.00
Chinese Juniper .....	2-4	7.00	50.00
Chinese Juniper .....	6-8	9.00	80.00
European Larch .....	10-12	8.00	60.00
Colorado Spruce .....	4-6	8.00	60.00
Jack Pine .....	6-8	6.00	40.00
Limber Pine .....	3-4	8.00	60.00
Austrian Pine .....	6-8	8.00	60.00
Ponderosa Pine .....	6-8	6.00	40.00
Scotch Pine .....	6-8	6.00	40.00
Oriental Arborvitae .....	6-8	5.00	30.00

50 of the same variety and size at 100 rate; 250 at 1,000 rate.



# ONCE AND TWICE TRANS- PLANTED EVERGREENS

THE trees which are offered on pages 14 and 15 are either transplanted seedlings or transplanted cuttings. The average age is from 5 to 7 years.

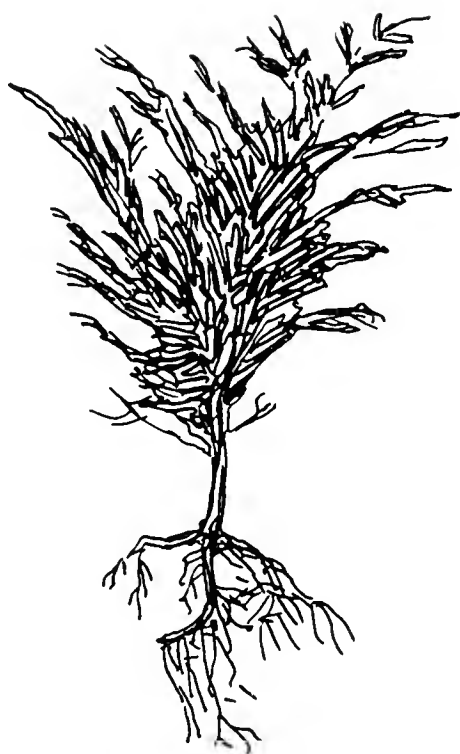
Some of the finest varieties are included in this assortment, particularly Douglas Fir, Pfitzer Juniper, Andorra Juniper, and the various varieties of Yew. If you are establishing a small home nursery, be sure to include at least the above mentioned varieties.

These trees should be set out in rows in your garden. In two or three years time they will be large enough to plant in their permanent location.

Please note that this stock is priced "per 10" and "per 100." These trees are packed in bundles of 5, and orders must call for multiples of 5. Five trees will, therefore, be furnished at one-half the rate as listed "per 10." Twenty-five trees of the same variety and size will be furnished at the 100 rate. *Because of the expense of handling, we cannot fill orders in this department except for uniform bundles of 5 trees.*



# Once and Twice Transplanted Evergreens (Continued)



4 TO 5 YEARS OLD  
ONCE TRANSPLANTED



5 TO 7 YEARS OLD  
• TWICE TRANSPLANTED

## P R I C E S

VARIETY	SIZE (INCHES)	PER 10	PER 100
Concolor or White Fir.....	8-10	\$3.50	\$30.00
Concolor or White Fir .....	10-12	4.50	40.00
Concolor or White Fir .....	12-15	5.50	50.00
Pfitzer Juniper (Light grade) .....	6-8	2.00	18.00
Pfitzer Juniper .....	6-8	3.00	26.00
Pfitzer Juniper .....	8-10	4.00	35.00
Pfitzer Juniper .....	12-15	6.00	55.00
Pfitzer Juniper ..	15-18	8.00	75.00
Andorra Juniper (Light grade) .....	6-8	2.50	20.00
Andorra Juniper .....	10-12	4.00	36.00
Andorra Juniper .....	12-15	6.00	55.00
Spiny Greek Juniper .....	6-8	3.00	25.00
Bar Harbor Juniper ...	10-12	7.50	70.00
Redcedar .....	8-10	2.50	20.00
Japanese Spurge .....	6-8	1.70	14.00
Black Hills Spruce (Light grade) .....	3-4	1.25	10.00
Norway Spruce (Light grade) .....	4-6	1.00	8.00



# D. HILL NURSERY CO.

**EVERGREEN SPECIALISTS — LARGEST GROWERS IN AMERICA**

Name \_\_\_\_\_

R.F.D. or Street \_\_\_\_\_

Postoffice \_\_\_\_\_ County \_\_\_\_\_

Express or Freight Office \_\_\_\_\_ State \_\_\_\_\_

Amount of Cash Enclosed \_\_\_\_\_

[illegible]



P R I C E S (Continued)

VARIETY	SIZE (INCHES)	PER 10	PER 100
Norway Spruce (Light grade) .....	6-8	1.25	10.00
Norway Spruce .....	6-8	1.50	14.00
Norway Spruce .....	8-10	2.00	18.00
Nest-Shaped Spruce .....	4-6	2.50	20.00
Dwarf Alberta Spruce (Light grade) .. .	4-6	2.50	20.00
Dwarf Alberta Spruce .....	6-8	3.00	25.00
Colorado Spruce .....	6-8	2.50	20.00
Mugho Pine .....	4-6	3.00	28.00
Austrian Pine .....	8-10	2.50	20.00
Ponderosa Pine .....	8-10	2.50	20.00
Scotch Pine .....	12-15	3.00	24.00
White Pine .....	4-6	1.25	10.00
Douglas Fir .....	4-6	1.00	8.00
Douglas Fir ..	6-8	1.70	12.00
Douglas Fir .....	8-10	2.50	20.00
Douglas Fir .....	10-12	2.80	24.00
Douglas Fir .....	12-18	4.00	35.00
Japanese Yew (upright) .....	8-10	4.50	40.00
Japanese Yew (upright) .....	10-12	5.50	50.00
Japanese Yew (upright) ..	12-15	6.00	55.00
Japanese Yew (spreading) .....	6-8	3.00	26.00
Dwarf Japanese Yew .....	8-10	5.50	50.00
Hill Pyramidal Yew .....	6-8	4.50	40.00
Hicks Yew (Light grade) .....	6-8	2.00	16.00
Hicks Yew .....	6-8	3.50	30.00
Hicks Yew .....	8-10	4.50	40.00
American Arborvitae (Light grade) .....	4-6	1.50	10.00
American Arborvitae .....	8-10	2.50	20.00
American Arborvitae .....	10-12	3.00	24.00
Hill Pyramidal Arborvitae .....	4-6	1.25	10.00
Ware Arborvitae (Light grade) .....	4-6	1.50	10.00
Woodward Arborvitae (Light grade) .....	4-6	1.50	10.00

5 of the same variety and size will be furnished at the 10 rate, 25 or more of the same variety and size at the 100 rate. Orders must call for bundles of 5.

Shipments of stock of the sizes on pages 14 and 15 are usually cheaper to ship by express. Small lots of the smaller sizes may go by parcel post.

All stock is sold F.O.B. Dundee, shipping charges at customer's expense.

## Buy from Specialists

**S**INCE 1855—for 82 years the Hill Nursery has specialized in evergreen trees. This one line has our undivided attention.

More than 600 acres of fertile nursery ground is devoted to evergreen growing. Thirty-two greenhouses are required for growing evergreen grafts and cuttings. Hill evergreens are shipped into every state, as well as foreign countries.

You can purchase from Hills with full assurance that each item will be as represented, of the very finest quality, true to name and full of vitality.

Your patronage will be appreciated, and your order will have expert attention.



We also grow an extensive assortment of the larger sized evergreens suitable for immediate use in landscape work. These items are offered in a separate catalog which we send only on special request. This catalog contains pictures of all the leading hardy varieties with full descriptions, and has 25 pictures in full natural colors. *If you would like to receive a copy, please return the coupon below.*

D. HILL NURSERY COMPANY

Dundee, Illinois

Please send me a copy of your 1937 catalog of specimen evergreens. I enclose 10c to help cover cost of handling.

Name \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_